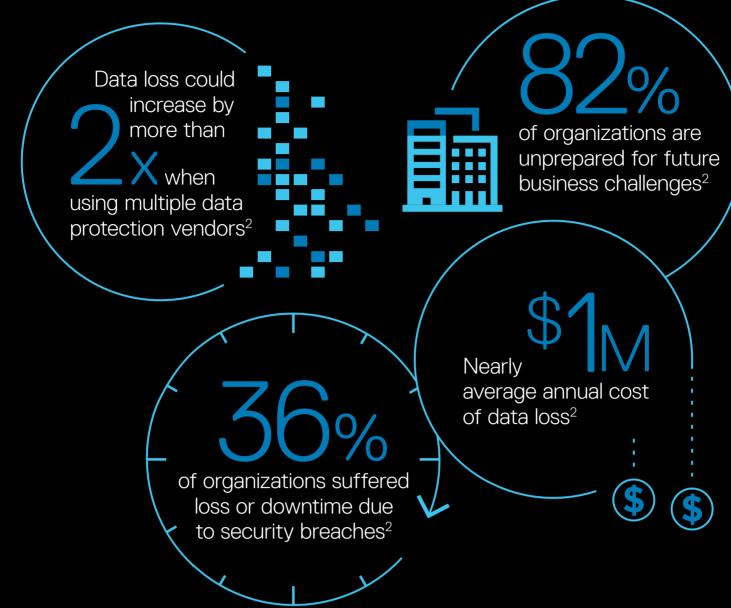
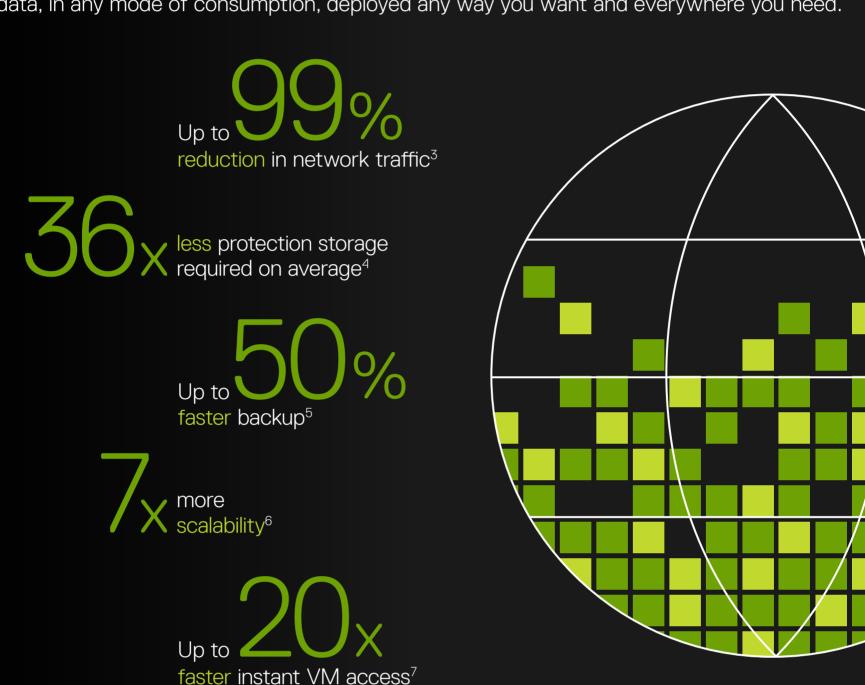


Protecting data is a challenge for most organizations today—but it's not insurmountable. An independent analysis of global organizations and their data protection readiness reveals that a vast majority—nearly 82%—must transform their data protection to keep pace with the shifting IT landscape. According to the study:



## ESSENTIAL AS ONE. MORE POWERFUL TOGETHER.

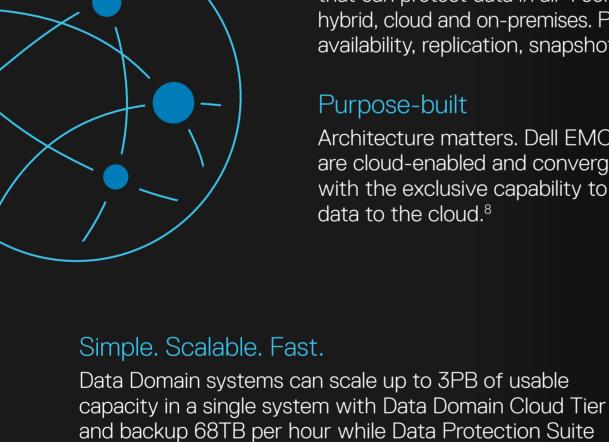
Dell EMC's Data Protection portfolio powered by Intel®, includes Data Domain protection storage and Data Protection Suite software for a complete solution. Protect all of your data, in any mode of consumption, deployed any way you want and everywhere you need.



## Comprehensive data protection Dell EMC is one of a select few data protection companies

HOW WE HELP YOU WIN

NOW AND IN THE FUTURE



### hybrid, cloud and on-premises. Plus protection with continuous availability, replication, snapshots, backup and archive.

data to the cloud.8

Purpose-built Architecture matters. Dell EMC Data Protection Solutions are cloud-enabled and converged infrastructure ready

with the exclusive capability to natively tier deduplicated

that can protect data in all 4 consumption models: virtualized,

Cloud is where we shine Dell EMC is one of the biggest cloud protection

provides unified visibility into more than 20 environments.





## backup and recovery. Lower cost-to-protect

with Data Protection Suite, protection storage and backup costs are reduced and tape is virtually eliminated thereby reducing infrastructure and environmental costs.

When you leverage the power of Data Domain

# ONE VENDOR. COMPLETE

DATA PROTECTION. From cloud disaster recovery, to on-premises data protection and everything in between, rest assured that your data is protected at every point while accelerating your IT transformation. What's more, with Dell EMC, you have one vendor for all your

you can invest in the future rather than spend time managing multiple vendors.

data protection and backup needs so





Intel Inside®. New Possibilities Outside.

- 1 Based on aggregate data protection and recovery software and purpose-built back-up appliance revenue as of December 2016.
- 2 Based on Dell EMC Global Data Protection Readiness Research, July 2016. 3 Based on internal Dell EMC analysis, April 2017. 4 Based on internal Dell EMC analysis, January 2017.
- 5 Dell EMC internal testing compared to traditional backup. 6 Based on internal testing, usable capacity per couplet, in comparison to HPE, October 2016.

7 Based on internal Dell EMC analysis, September 2016. 8 Based on internal analysis, November 2016. 9 Based on Dell EMC internal analysis, April 2017.

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